## **SECTION HEADING**

## CSBM 1214: Sales Order Entry for Small Business

## Description

This course teaches the proper method of gathering and entering sales data. The student will know the difference between the sale that needs to interact with perpetual inventory, and which do not. The student will learn how sales tax affects all types of sales. Customers will be setup properly to reflect the discount, chart of account number, sales and use taxes, and pricing levels that apply, as well as customer categories for statement purposes.

## **Management Credits**

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