# **SECTION HEADING**

## FBMA 2133: Directed Studies in Farm Business Family Transition

### Description

Directed Studies in Farm Business Family Transition gives students many aspects of farm business and/or family transition which occur in the typical farm business. Both estate planning and transition planning will be explored.

## **Management Credits**

2

## Topics to be Covered

- 1. Outline the preferred future of the farming operation as it relates to family members
- a. Identify goals that owners/operators desire for the future of the family business
- b. Outline the avenues of transfer and the advantages/disadvantages of each avenue
- c. Discuss with family members their desires for the future of the operation
- d. List the risk of taking no action as it relates to transition planning
- 2. Develop a comprehensive transition plan for the family business
- a. Review balance sheet to assist in planning transition
- b. Perform a cash analysis to explore options for transition (gifting, retirement income, etc)
- c. Utilize the proper business structure to set in motion the transition

#### **Learning Outcomes**

- 1. Develop a plan to transfer a farm or business
- 2. Understand the tax implications of different types of farm transfers
- 3. Communicate future farm plans with stakeholders
- 4. Prepare a balance sheet to develop values used in the planning process
- 5. Determine the needs for retirement incomes and any gifting of the business
- 6. Determine the best business structure for the transition