SECTION HEADING

FBMT 2210: Special Topics - Marketing

Description

Special Topics - Marketing focuses on the analysis of special topics in marketing management for students actively engaged in the operation and management of a farm business. Student and instructor will choose from said topics to best fit student needs.

Management Credits

Topics to be Covered

- 1. Small Grains
- 2. Corn
- 3. Soybeans
- 4. Pork
- 5. Cattle
- 6. Milk
- 7. Canola
- 8. Edible Beans
- 9. Vegetable Crops
- 10. Sugar Beets
- 11. Grass Seed
- 12. Forages
- 13. Seed Crops
- 14. Wild Rice
- 15. Sunflowers
- 16. Other commodities not listed
- 17. Organic Products

Learning Outcomes

- 1. List factors affecting supply and demand
- 2. Identify types of markets
- 3. Interpret terms of contracts